



OEC

OPERANT EFFECTUAL COUNSELING





Operant and Effectual Counseling

Welcome to a Results Now training experience, where skills and experience work for you in making your life and business, richer and happier.

At ResultsNow we know that every business is unique, and as such, we will apply individualized creative solutions... specifically tailored to address needs and concerns of our clients. With our proprietary, systematic methods, no other company enjoys our reputation for effectiveness, knowledge and expertise. We will only accept a client if we are sure that we can help and to that end... It is our mission to offer our clients a significant return on their investment, and establish long fruitful relationships.

OEC is a New, Fresh, Fast Approach.

OEC goes to the very heart of communication skills. It draws upon your existing skills, and then adds new skills to compliment these in your "real world" environment. Since 1989, our graduates from all across Canada have enjoyed a new sense of confidence in their abilities to counsel others.

OEC helps you to gain the confidence and clarity with yourself and your clients and it provides immediate access to action plans. In addition, you are able to build a new level of safety for both yourself and your client. From this course, you can immediately:

- Assess a client,
- Select the appropriate tools used in assisting the client,
- Go immediately to a positive intervention,
- Take the client to a resourceful and effective state,
- Build an action plan that the client will implement,
- Support your own growth and career development

What Others Have to Say:

- "Your tools are invaluable."
- "I am now feeling in control and have a sense of balance and direction."
- "My staff began thanking me after only two weeks of bringing you in, I am extremely gratified."
- "Your directness and honesty is outstanding."
- "I have recommended your training and coaching to all my colleagues – everyone could reap enormous benefit from your training."

OEC Program Overview

In this counseling model, you will automatically structure your language and movements to facilitate positive interactions; thus drawing from the client "clues" for the next tool to use to facilitate the intervention process. Counselors are taught to be more fluid (in the moment with the client).

Operant Effectual Counseling enhances your abilities to:

- Stay in an effective and resourceful state, and to assist others to do the same
- Relate in a manner that your client needs and wants
- Build rapport with clients and others faster and more effectively
- Find and build common ground in any conversation
- Build on the dynamics present in any interpersonal situation and use these to facilitate changes in your clients and others
- Counsel the client on how to initiate and carry out their own recovery and improvements
- Facilitate the direct transfer of skills in any professional and personal interaction

Recognizing the Multidimensional Needs

While recognizing the multidimensional needs of the client, Operant Effectual Counseling, effectively enables the counselor to intervene in a subtle, less intrusive manner. This is accomplished by facilitating change while appearing in a passive role. It empowers clients, by letting client explore the solutions and resource base that they have and can access in their problem solving process. Most of all, it places personal responsibility for change with the client, not the counselor. The counselor facilitates the change, but does not take on the problem; the client retains the dignity of solving his or her own problem in a meaningful manner... and the counselor does not burnout.

The Result

The Result is a client that is effective and resourceful, with a self-acknowledged ability to solve problems and support his or her own decisions. This leads to the building of support circles and further independence and resourcefulness for the client as well as the community as a whole – over time.

Application

The skills taught apply, in full measure, to the personal and business life of the participants, as well as to any life situation that may develop. The skills taught are not limited to counseling situations, e.g. teams, co-workers, friends, family, relationship partners, etc.

The Program Concludes

The program concludes with practical role-playing models, participants both watch and involve themselves in the advance methodology, learning to use the skills of the earlier weeks in "real life" situations. Participants use these skills to reduce resource less states in their client and themselves to maximize their potential and talent. Successful completion of the 108-hour course is a requirement for certification as an *Associate Practitioner of Operant Effectual Counseling*

OEC Training Program

Operant Effectual Counseling Training Program

The **O.E.C. Training Program** offered through Life Skills College is a **108 hours** course. The time frame are often customize for specific interest groups however if taught to a multi agency group the program is taught one week per month.

Upon successful completion of the program, candidates are awarded a certificate of proficiency in this new methodology through the Life Skills College of Canada.

See website for the OEC program dates and locations for your area:

www.resultsnowinc.com

Times:

9:00 a.m. to 5:30 p.m.

Dates:

February 22nd – 24th , March 1st – 3rd , March 8th – 10th (all program dates must be attended to be eligible for certificate)

Location: Life Skills Offices: 13907 127street (Life Skills Poster is on the door window)

Costs:

\$2500.00 per person – plus gst

Group Pricing is available for a minimum 3 people coming into the program at the same time, call Results Now for details

Program Requests

If your organization or agency would like a program specifically for your group, arrangements can be made by email or calling **Results Now Inc at 780-459-2770 or Toll free 1-888-663-2047**

Program Registration For 2010

Personal Information

THE OEC PROGRAM

Name: _____
Surname/Family Name First Name Middle Name or Initials

Date of Birth: (Optional) Year _____ Month _____ Day _____

Current Mailing Address:

Apt.

House Number

Street

City, Town

Province

Postal Code

Telephone: (_____) _____ - _____

CELL:(_____) _____ - _____

Email: _____

Method of Payment: _____ Deposit Paid: _____ Post dated Payments: _____

Start date of program: _____

Need an Invoice - Yes, Company Name: _____

Referred By: _____

Emergency Contact:

Name: _____ **Telephone:** _____

Email: _____

Address: _____

Allergies: (Please specify) _____

Please state your expectations of the program:

Fill out registration form and fax registration to ResultsNOW Inc. Fax:780-459-2806